



Are **high injury rates** and **rising claims costs** preventing your organization from achieving its **safety** and **financial goals**?

\$57M+ in
estimated savings
achieved over 10
years by **reducing
lost time claims
frequency by
50%!**

Tangible Results

- 98% reduction in claims costs at a specialty hospital in the midwest, within a year
- 50% decrease in injury claims frequency post-COVID at a facility in the northeast
- 160+ on-site assessments conducted to improve safety and reduce claims
- 93% cut in claims costs at a facility after implementing fatigue-reducing measures

**Your unparalleled
partner, protecting
what matters most.**

People. Culture. Purpose.

Individual results may vary depending upon the location(s) and nature of the risk, as well as market conditions at the time of placement.

A Graham Success Story

Driving Safety and Reducing Risk in the Healthcare Industry

To improve worker safety and reduce claims in the healthcare industry, Graham Company utilized data analysis and on-site assessments to transform underperforming facilities. These efforts prioritized safety, reduced workforce injuries, and enhanced safety culture. Over a 10-year partnership, these strategies cut lost time claims frequency by 50% and generated over \$57 million in estimated savings, all while protecting the lives and livelihoods of employees and patients.

A Data-Driven, Personalized Strategy

Graham Company developed a reporting system that categorized facilities based on compensable claim rates. High-risk facilities received on-site assessments to identify root causes of injuries and implement tailored solutions. Since 2017, over 160 assessments have led to significant reductions in claims, helping hospitals improve patient outcomes, employee retention, and morale.

By fostering a culture of safety and collaboration, Graham Company continues to protect lives while delivering measurable financial results in healthcare.

Giving Our Clients Peace of Mind

Everything we do at Graham is centered around giving our clients the peace of mind of knowing that their businesses, employees and bottom lines are well-protected. We pride ourselves on being your **unparalleled partner, trusted to protect what matters most. People. Culture. Purpose.** To learn more about how we can help you, visit: <https://www.grahamco.com>.

Want To Learn More?

We are here to help.

To learn more, call us at **215.567.6300** or email info@grahamco.com.